



## Connect, Build, Grow: How to Build Relationships and Grow Your Network (Paperback)

By Ashley Rene Casey

Createspace Independent Publishing Platform, United States, 2016. Paperback. Condition: New. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.We live in an age where more people are educated than ever. With so many people educated, how do we get noticed? Meaningful relationships. Ditch whatever ideas you had about networking and get ready to learn the new way of adding connections, and value, to your network. In this book readers will learn: - How to be intentional in building their network - How to evaluate and build their personal brand - How to leverage social media to make meaningful connections - How to create a succinct pitch that leaves a lasting impression - How to follow up after making a connection - and more! People who have successful networks have them because they have focused on the people. By treating each connection as an opportunity to build a relationship, they have grown a robust network of mutually beneficial relationships. Debuting as the first book in the Back Pocket Business Guide series, Connect, Build, Grow: How to Build Relationships and Grow Your Network promises to teach you how to build meaningful relationships from before you say hello to after you...

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